

1 PROBLEM: NOISE IS EVERYWHERE





AT HOME

+48% of noise complaints during the lockdown



WHILE TRAVELING

+1.1 Bn passengers travel in EU every year



IN CITIES 200,000 km railways in EU 20% close to Urban areas

30% of world population has trouble at sleeping due to noise pollution

22 MIn people per year develop chronic irritability

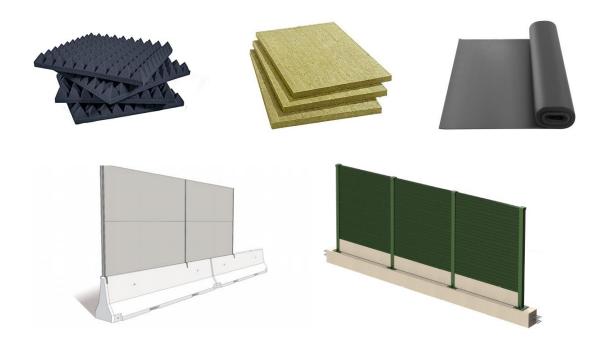
48k
heart attack
yearly cases due to
noise pollution

2 PROBLEM: EXISTING SOLUTIONS LACK BEHIND



The market willingness to pay for silence is <u>not yet met</u> by solutions with outstanding performances and sustainability

Main solutions on the market:



Raw material dependent

Non recyclable

Now for higher performances Only strategy: Heavier & Bulkier

Low frequency - Dependent on physical mass High CO2 emission

Not cost efficient

3 VISION & MISSION

Silence is the new Sound

Phononic Vibes reinvents the concept of

noise management

returning to people their most scarce resource today



3 TECHNOLOGY

- Development & Application of MetaMaterial Technologies
- Design of innovative products to dampen out noise and vibrations
- Absorbing and controlling energy propagation
- Independent from the raw material through
 reengineering of surfaces
- TRL* 3

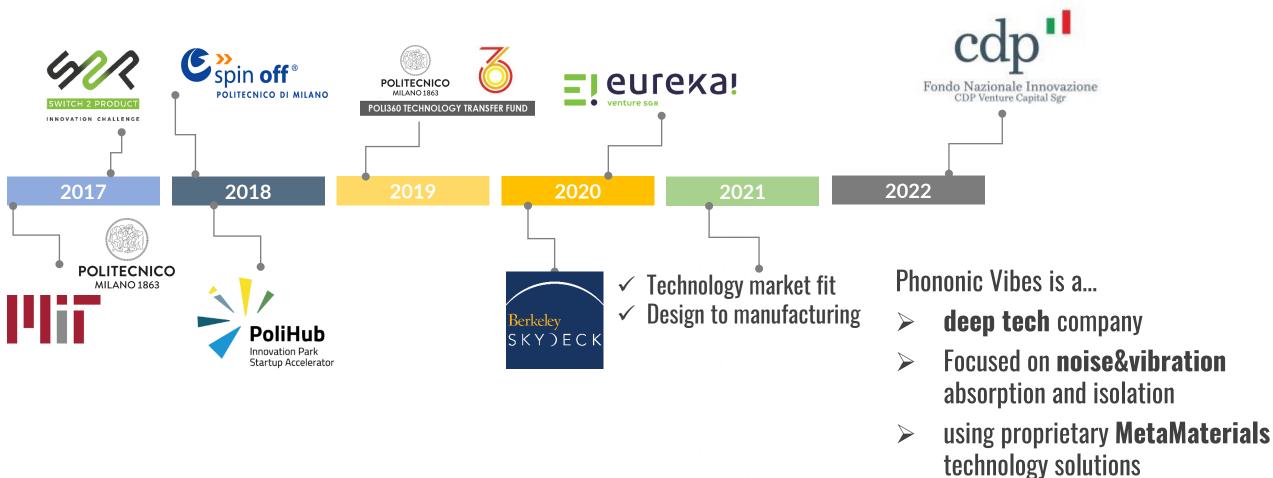


MetaMaterial: Meta ($\mu\epsilon\tau\dot{\alpha}$) means "beyond" in Greek. Modular structure which works for every material and dimension.



4 INTRO & HISTORY PHONONIC VIBES





with a circular economy approach

5 INTELLECTUAL PROPERTY



12 patent portfolio on the MetaMaterial Technology and its applications.



1 patent

Vibro-acoustic insulating device

5 patents filed

4 patent PCT Regional Phase Entry

5 patents

- Acoustic Insulation device
- Sound reducing panel for axial apparatus
- Sound Attenuation & Absorption panel
- System for reducing underground vibration
- Modular soundproofing panel

2022

2018

2020

2017 1 patent

Vibrationinsulating device

1 EU
Regional
Phase Entry

2019

3 patents

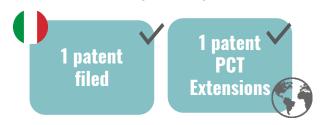
Compressors, Fans, Ventilation

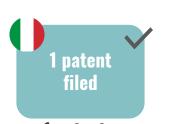


2021

1 patent

Elements for realization of a modular soundproofing panel





1 patent
Sound-absorbing and
sound-insulating apparatus

6 MARKET SEGMENTS & TRACTION



High margins applications







APPLIANCES

€ 100 Bn





€ 30 Bn

Adler Pelzer Group







€ 30 Bn





7 FOUNDERS & PARTNERS



Co-Founders



Luca D'Alessandro, PhD

CEO *PhD, Structural Eng.*





Giovanni Capellari, PhD

Product Manager *PhD, Machine Learning.*

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Board Members



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Andrea Boeri
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30+ years experience management
McKinsey
& Company



Cesare Maifredi
Board member
General Partner

360
CAPITAL



Alberto Sangiovanni-Vincentelli

Chairman of the Board
Co-Founder cādence SYNOPSYS*
Full Prof. Electrical
Eng. & Computer Science
Berkeley



Stefano Peronci Board member CEO





Shareholders











7 METATEAM

14
People
50% with
PhD

Acoustic Lab



Luca Sangiuliano, PhD R&D Manager PhD, Mechanical Eng.



Stefano Caverni, PhD R&D Manager PhD, Structural Eng.

Acoustic Specialists



Paul Charkaluk Master Degree in Mechanics



Giada Kyaw Oo D'Amore, PhDPhD, Mechanical, Naval, Energy and Production Eng.



Luca D'Alessandro, PhD GEO PhD, Structural Eng.

Product Development & Production

Product Dev. Manager



Stefano D'AngeloProgram Manager *Experience as a Project Engineer*

Fablight Manager



Rosa Spatafora Junior Prod. Dev. Manager *Master Degree in Design & Eng.*

Product Designer Manager



Giulia Monti Senior Prod. Designer Manager *Exp. as a product Designer Luceplan*

Certification Engineer Manager

Paolo Ricci

Senior Prod. Dev. Manager Experience as Project Manager



Structural, Costification &

Tiziana De Dominicis, PhD Senior Prod. Dev. Manager PhD, *Structural Eng.*

Corporate

HR Corporate Manager



Iva Cota HR & Office Manager



Giovanni Capellari, PhD CFO and Corporate Manager *PhD, Machine Learning.*

Admin



Rosa Maria D'Alessandro Admin Manager Master in Business Economics

Grants



Lucia Fornasari, PhD
EU & Italian Grants Dev.
PhD. Photonic MetaMaterials

Our Facilities

PHONONIC VIBES
THE METAMATERIAL EXPERIENCE

Lab & Fab Space

Via Giosuè Carducci, 125, 20099 Sesto San Giovanni (MI)









8 USE CASE #1 INFRASTRUCTURE ACOUSTIC: RAILWAYS

MetaWindow: The first transparent high absorbing acoustic panel for a quiet and sustainable railway environment





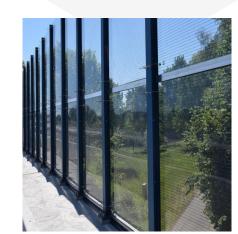


High Absorption Performances



MetaMaterial technology

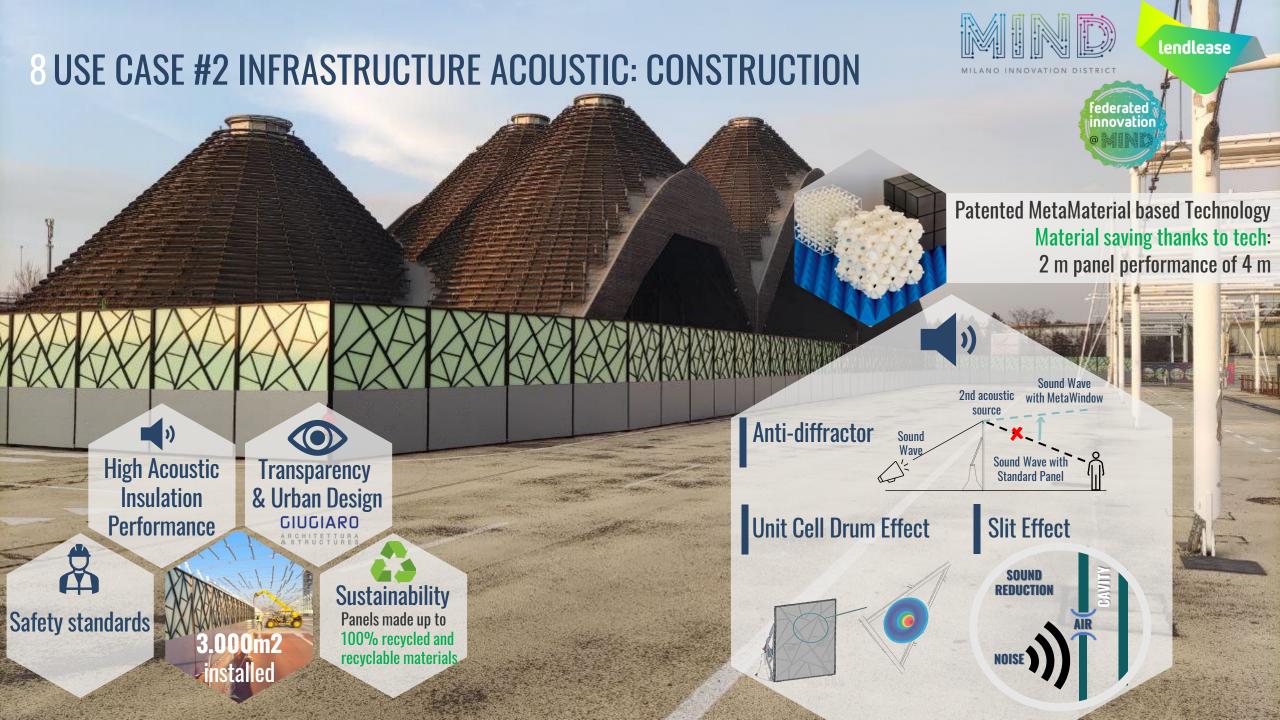
- Noise Absorption: α w=0.95
- Noise Insulation: Rw=31
- Transparency & Design
- Sustainability
 Transparent panels made of recycled PMMA.



Standard market solutions:

No absorption

No design



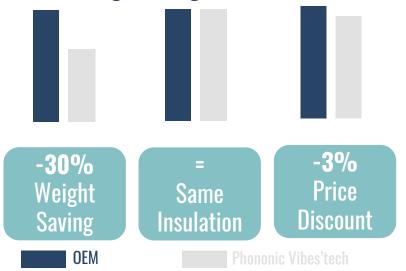
8 USE CASE #3 TRANSPORTATION: AUTOMOTIVE

Functionalized MetaMaterial layer allowing Mass saving and Sound Insulation

Value Proposition: HIGHER MARGIN

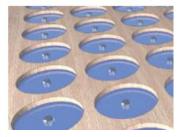
Automotive industry – High volumes Material cost - Strongly related to the final cost

- **►Less CO2 emission**
- **>**0EM: Better car performances
- ➤ Tier 1: Higher Margin



How it is produced

Technology designed by Phononic Vibes and production by industrial partners



Phononic Vibes defines Mass optimization and molds geometries

SURFACE RADIATION



Injection molding





Results consideration by our OEM's client:

"This is a very detailed and extended *activity*-nearly a PhD-Thesis :-)"

8 USE CASE #4 APPLIANCES: KITCHEN HOODS

MetaHoneyComb: Sound Absorption Solution made of Recyclable Materials & allowing Material Saving

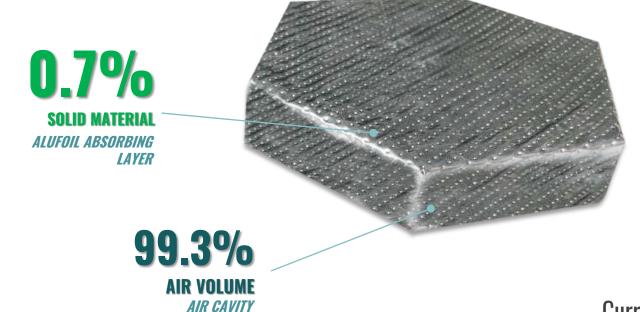


Sound Absorption Tunable

Frequency range tuning thanks to MetaMaterial Technology

Sustainability
100% Recyclable Material (Alufoil)

Material Saving
Modular solution and material saving



Current market solutions:

Melamine Foam

100 % Solid Porous Material Not eco-friendly

Not cost efficient